

	<b>ZOLL "E" SERIES/UNIT COST</b>	<b>MEDTRONIC LP-12/UNIT COST</b>	<b>PHILIPS MRX/UNIT COST</b>
Base Monitor/defibrillator/pacer Unit	\$ 17,900.00	\$ 15,495.00	\$ 16,917.62
"Side Stream" capnography module	\$ 3,075.00	\$ -	\$ -
Battery Charger/Conditioner	\$ 1,255.00	\$ 1,100.00	\$ -
Trade Value of Our Current Units	\$ (3,500.00)	\$ (1,000.00)	\$ (1,250.00)
AED with Pedi Capability	\$ 1,250.00	\$ 1,390.14	\$ 2,057.67
Batteries for above	\$ 60.00	\$ -	\$ -
Trade Value of Our Current AEDs	\$ (800.00)	\$ (300.00)	\$ (500.00)
Extended Warrantee per Year	\$ 945.00	\$ 1,075.00	\$ 1,000.00
Capnography Class	\$ -	\$ -	\$ -
Total Unit Cost for 1 Mon/Defib/Pace	\$ 19,675.00	\$ 16,670.00	\$ 16,667.62
Total Unit Cost for 1 AED	\$ 510.00	\$ 1,090.14	\$ 1,557.67
Total Unit Cost for 3 Mon/Defib/Pace	\$ 59,025.00	\$ 50,010.00	\$ 50,002.86
Total Unit Cost for 31 AED	\$ 15,810.00	\$ 33,794.34	\$ 48,287.77
<b>Grand Total for Complete package</b>	<b>\$ 74,835.00</b>	<b>\$ 83,804.34</b>	<b>\$ 98,290.63</b>